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| **A red and black logo  Description automatically generatedA black and white sign with white letters  Description automatically generated**  **Red Hat Enterprise Linux Quotation** | | |
| **Question** | | **Answer** |
| Is this being used to run a managed service? | | Yes / No |
| Is this being used to run software internally? | | Yes / No |
| Is this for an academic customer? | | Yes / No |
| Where will this be deployed? | | On premise / with a Red Hat Certified Cloud or Service Provider? Note: All major cloud providers are certified. |
| Is this an existing renewal or a new requirement?  If existing renewal, please provide the contract number. | | New / Renewal (Contract Number: xxxxxx) |
| What Support level do you require?  Please see the differences [here](https://access.redhat.com/support/offerings/production/sla) | | Standard / Premium |
| What Term would you like?  3 Year SKU’s include a small discount | | 1 Year / 3 Year |
| What is the RHEL use case? | | Server / Workstation / HPC (Supercomputer) |
| Will this be used to deploy SAP? | | Yes / No |
| If yes please complete the following: | Does the customer require the minimum solution to deploy SAP or do they need a full solution? i.e SAP Applications vs SAP Solutions | Minimum / Full |
| Which Architecture will this run on? | | x86 / IBM Power / IBM z / ARM |
| Will this be running Virtually or Bare Metal? | | Virtual / Bare Metal |
| If virtual please complete the following: | Will the customer be running a density of greater than 7 VM's per virtualisation host? | Yes / No |
| Is the Satellite Add-on Required?  Red Hat Recommend Satellite for customers with more than 10 RHEL machines | | Yes / No |
| The answers to the above questions will determine the best license model for this quotation.  Please answer the following questions to the best of your ability. We may require a follow up to answer specific questions on quantities. Red Hat licensing models are based on the following criteria. | | |
| Number of Socket Pairs (1 socket systems count as a full pair)  Required for Bare Metal or if licensing for unlimited VM’s | |  |
| Number of Virtual Machines  Required to license per VM | |  |
| Number of LPARs & Cores  Required to license IBM based systems | |  |

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| **A red and black logo  Description automatically generatedA black and white sign with white letters  Description automatically generated**  **Red Hat Ansible Automation Platform Quotation** | |
| **Question** | **Answer** |
| Is this being used to run a managed service? | Yes / No |
| Is this being used to run software internally? | Yes / No |
| Is this for an academic customer? | Yes / No |
| Where will this be deployed? | On premise / with a Red Hat Certified Cloud or Service Provider? Note: All major cloud providers are certified. |
| Is this an existing renewal or a new requirement?  If existing renewal, please provide the contract number. | New / Renewal (Contract Number: xxxxxx) |
| What Support level do you require?  Please see the differences [here](https://access.redhat.com/support/offerings/production/sla) | Standard / Premium |
| What Term would you like?  3 Year SKU’s include a small discount | 1 Year / 3 Year |
| How Many Nodes will you be Automating?  Please see definition of a Node [here](https://access.redhat.com/articles/3331481) |  |

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| **A red and black logo  Description automatically generatedA black and white sign with white letters  Description automatically generated**  **Red Hat OpenShift Container Platform Quotation** | |
| **Question** | **Answer** |
| Is this being used to run a managed service? | Yes / No |
| Is this being used to run software internally? | Yes / No |
| Is this for an academic customer? | Yes / No |
| Where will this be deployed? | On premise / with a Red Hat Certified Cloud or Service Provider? Note: All major cloud providers are certified. |
| Is this an existing renewal or a new requirement?  If existing renewal, please provide the contract number. | New / Renewal (Contract Number: xxxxxx) |
| What Support level do you require?  Please see the differences [here](https://access.redhat.com/support/offerings/production/sla) | Standard / Premium |
| What Term would you like?  3 Year SKU’s include a small discount | 1 Year / 3 Year |
| Which version of OpenShift does the customer require?  See the different versions and the differences [here](https://www.redhat.com/en/technologies/cloud-computing/openshift/self-managed) | OpenShift Kubernetes Engine / OpenShift Container Platform / OpenShift Platform Plus |
| Which Architecture will this run on? | x86 / IBM Power / IBM z |
| Will this be running Virtually or Bare Metal? | Virtual / Bare Metal |
| Does the Customer Require any Additional Application Development Tooling?  E.g Runtimes a more complete set of tools?  See information about application run times [here](https://www.redhat.com/en/products/runtimes) and more detail about the full suite of tools [here](https://www.redhat.com/en/resources/application-foundations-datasheet). | No / Runtimes / Full Suite of Tools |
| The answers to the above questions will determine the best license model for this quotation.  Please answer the following questions to the best of your ability. We may require a follow up to answer specific questions on quantities. Red Hat licensing models are based on the following criteria.  **Please note:** Control Plane / Infrastructure Nodes do not require subscriptions. | |
| Number of Socket Pairs (1 socket systems count as a full pair)  Required for most Bare Metal licensing models |  |
| Number of Cores  Required for either virtual deployments or when licensing IBM based systems.  If customers have hyperthreading enabled in virtual environments they should report the number of vCPU’s instead. |  |
| Number of vCPU’s  If customers have hyperthreading enabled they should report the number of vCPU’s. |  |